



**COMPANY
PROFILE
2023**

Welcome To Our Company

Primal Air is private limited company owned by a Zimbabwean duly organised and registered under the laws of the Republic of Zimbabwe. Our goal is to find the least expensive and the best solution for every client!



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About Company

Our company has strived to create innovative and cost friendly solutions available to all our customers in various sectors such as the Media industry, financial services, insurance, information technology, manufacturing and government Ministries.

Our keen knowledge of air conditioning, refrigeration, Building Works & office technologies has helped us develop solutions that answer the needs of all clients while ensuring compliance with the relevant regulatory requirements

We have a multi-talented technical team with expertise in various fields and are also highly disciplined and motivated to undertake the said assignments in almost any region within Harare metropolitan and Zimbabwe

Our unique ability to provide these services and our successful track record make us an enviable partner in these fields. We always strive to provide excellent service to all our clients and we are committed to giving you the kind of service you need and expect. Our rates are both very competitive and reasonable.

Thank you for the interest you have shown in our company.



Our Mission

Committed to providing quality Services at competitive rates in timely manner while observing Governing Laws.



Our Vision

To provide our clients with ultimate comfort through creating and maintaining the ideal indoor living environment during any season.

Delivering THE BEST in equipment quality, technology, support and a superior customer experience, which other companies aspire to achieve.

Promote and support a company culture of engaged employees who take ownership of their role, are enthusiastic about their work and take positive action to further the company's reputation and interests.

Customer Care



We believe in building value adding relationship with our customers in the following ways:

Understanding our client's business and future plans.

Continually monitoring our supply, installation and maintenance work.

Being in constant touch with our customers.



Ability to commence work as soon as called upon to do so.

Air Conditioning

Our excellent prices are the best and the most competitive you will find anywhere in the country when it comes to your air conditioning and refrigeration needs which make us your perfect business partner. We offer a wide variety of products and Services.

Air conditioning? Think PRIMAL AIR, you'll thank us later..... Primal Air Conditioning Solutions is an Air Conditioning Contractor, Air Conditioning Equipment & Refrigeration Systems Supplier in Zimbabwe. We have created big ideas and solutions for both air conditioning and Refrigeration services our country and the Southern African Region. We spotted a gap in the market and we see the great potential for expansion in the coming years

A/C SPECIAL APPLICATIONS

Several components available in our Air Conditioning systems and components portfolio is suitable for different types of vehicles: commercial and industrial vehicles that are modified to including ambulances, armored vehicles Agricultural and mining vehicles, vans for medical transportation at controlled temperature, food trucks, office vehicles, leisure vehicles, medical shelters and many more.

PREVENTIVE MAINTENANCE OF AIR CONDITIONERS

Our technical team provides after sales service 24-7 throughout the country. We tailor our maintenance contracts to suit every business need. We have Access to customer sites via service office PC monitoring stations which, allows us to analyze faults and assist in troubleshooting where a remote monitoring facility is installed. All engineers are equipped with laptops for troubleshooting, system analysis and to order spare parts and submit reports on site. We offer training continuously to engineers and technicians to keep abreast with latest technology in Air-conditioning, Refrigeration and Mechanical Ventilation. They are trained to offer an on-site product operation training to customers.

Residential Air Conditioning

Choosing an air conditioning system can be confusing and choosing the wrong one can be expensive. Our experienced design team will help you every step of the way. We understand air conditioning units must suit your individual requirements and be aesthetically pleasing. Depending on the size of your home, office or individual space, our extensive range of air conditioning unit styles and sizes guarantees there will be the right option available for you. Residential split systems comes in different models such as:

- High-wall
- Convertible
- Ceiling cassette

These systems are normally used at home or in small office applications.

Commercial Air Conditioning

Commercial Air-conditioning is essential for contemporary societal comfort. These systems contribute to health and comfort, worker productivity and economic vitality. Applications for Commercial Airconditioning includes;-stores, restaurants, offices, hotels and hospitals.

For Commercial Air-conditioning we;

- Design
- Installation
- Give a comprehensive after sales service
- Decommission and reclaim refrigerant gas from redundant systems
- Remove redundant systems
- Offer Service and maintenance programs

Refrigeration Services

INDUSTRIAL REFRIGERATION

From advice, proposal drawings, engineering, and calculations during the preparation phase of a project, to the detailed engineering, installation management and operational testing, Third Phase services are second to none.

A project team made up of in-house experts in such areas as mechanical engineering, electrical engineering, automation, service and sales will be responsible for the practical execution of the project.

The various components of the systems are fabricated, where possible, in our own workshops. Under our supervision and responsibility, our exclusive partners (sub-contractors) carry out the onsite assembly, including all refrigeration equipment, piping, insulation, wiring, electrical and control panels.

RETAIL REFRIGERATION

Whatever the size of retail business, refrigeration equipment is fundamental to the effective running of the business. At Primal Air, we understand the need for a well running refrigeration system.

We offer a complete solution to the customers, from repair works to planned service maintenance. This reduces chances of failure for refrigeration equipment.

The products and services we offer include:

- Supply and install of supermarket cases
- Display fridges and freezers
- Cold rooms and freezer rooms



COLD ROOM DESIGN AND INSTALLATION

We offer a Complete Design and Installation of Cold rooms as per requirements of our customers. Temperature Ranges - -40 C to +60 C The Cold room Design Applications include:

- Internal walk in Freezer and Chillers.
- External walk in Freezers and Chillers
- Clean Rooms.
- Food Processing Area

HORTICULTURE/AGRICULTURE

We have significant skill and experience in supply, installation and service of all types of refrigeration equipment required by growers and wholesalers alike. We offer a huge range of refrigeration products including:

- Standard cool rooms
- Forced air cooling/Heating
- Long term storage
- Controlled environments
- High humidity rooms
- Seed room
- Service & planned maintenance

COMMERCIAL REFRIGERATION

We offer commercial refrigeration Services 24/7 from emergency repair to new installations. We specialise in green energy and take pride in finding cost-effective solutions for the refrigeration needs of our commercial clients. We install walk-ins, ice machines, and commercial freezers. With our routine maintenance services, you can extend the life of the equipment and prevent repairs. Call us any time to find out why more clients are relying on us for their commercial refrigeration services. Commercial Refrigeration Applications for All of Your Needs:

- Break Rooms
- Restaurants
- Cafeterias
- Corporate Events
- Medical and Research Labs

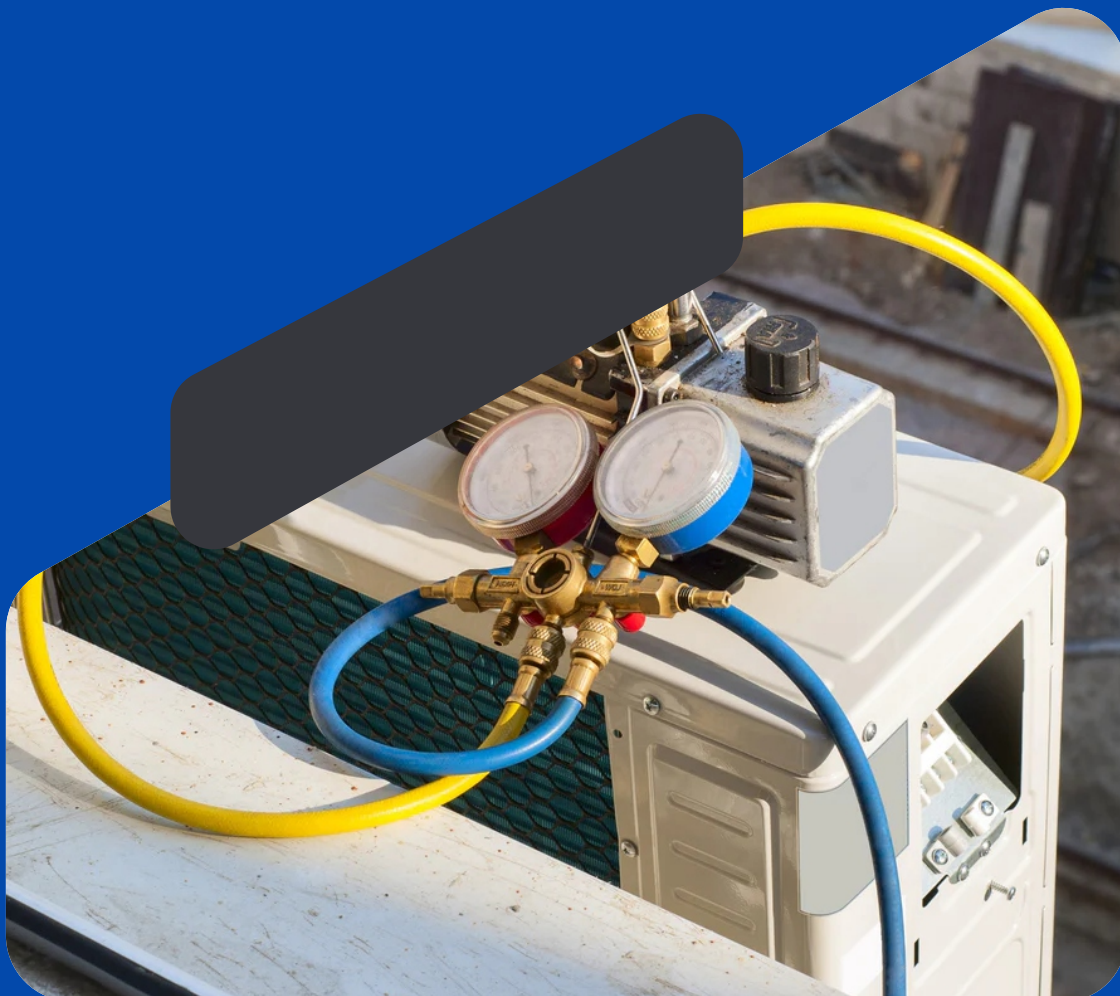
Breakdown cover

We know that continuous, trouble-free system plays a critical role in the success of our customers' business. We pride ourselves on our high level of technical expertise and maintaining close personal contact with our customers. We use the latest monitoring and control technology to ensure our customers' plant runs within the specified parameters. If there are any problems we address them quickly and efficiently through our 24/7 Service.

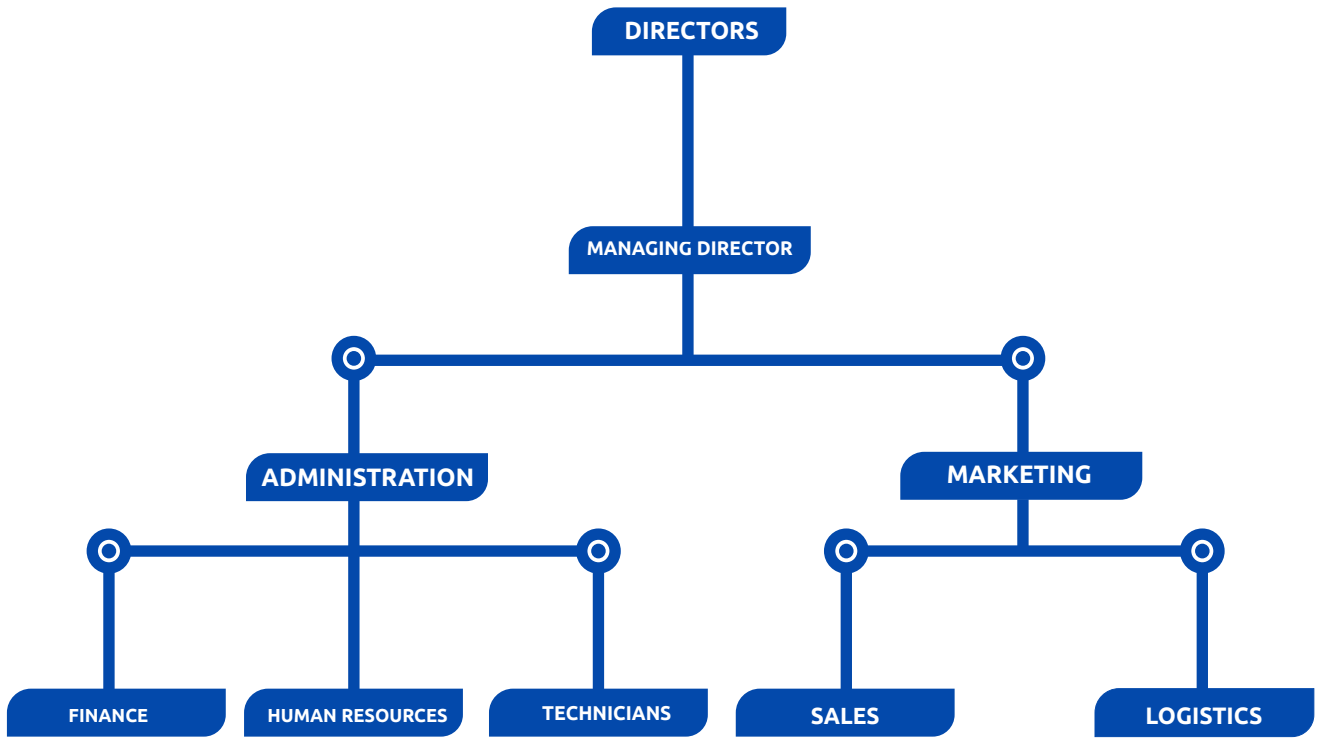
PARTIAL CLIENT LISTING

The following is a partial listing of our client:

S.NO.	CUSTOMER NAME	CONTACT	TEL. No	LOCATION
1.	LAKE HARVEST	Mr. GREG NYANDORO	0772758799	HARARE
2.	RAN MINES	Mr. ESAU TSIKIRAYI	0773426756	BINDURA
3.	CP CHEMICALS	Mrs. FIKILE MATONDO	0772512600	HARARE
4.	LLOYD CAVENDISH	Mr. FREDDY MAIDA	0774950554	HARARE
5.	CREATE A CONTAINER	Mr. CHARLES TAYLOR	0776030600	HARARE
6.	POLARIS	Mr. DARLY BRIAN MARTYN	0776764018	MUZARABANI
7.	ZIMTRADE	MOLLY	0776374765	HARARE
8.	PLATINUM RADIOLOGY	Mr. MAKONESE	0772217852	RUWA
9.	MAGANGA FARM	Mrs. RACHEL NIELD-GRANIOS	0777059318	HARARE
	RIO ZIM MUROWA DIAMONDS	Tangai Mukumbiri	0772690882	



ORGANOGRAM





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